

Introduction to Oracle CPQ Cloud

CODICE

D96773GC10

DURATA

1 Giorni

PREZZO

1.400,00€ (iva escl.)

LINGUA

Italiano

MODALITÀ

Virtual Classroom
Corso in aula

SCHEDULAZIONE

- A Richiesta

PREREQUISITI**Audience**

Administrator

Cloud User

Functional Implementer

Implementation Consultant

OBIETTIVI

Understand Oracle CPQ Cloud Administration and Maintenance

Learn about bulk upload/download data, Data Tables, File Manager, Logs and Administration Utilities

Learn about Oracle CPQ Cloud Reporting capabilities

Learn how to migrate data from one CPQ environment to another CPQ environment

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Watch Application demos to understand various process flows in application

Become Familiar with Oracle CPQ Cloud processes and features

Learn how to create/update users and groups in Oracle CPQ Cloud Application

Learn about Oracle CPQ Partner Organizations and how to set up them

Understand Oracle CPQ Cloud Product and its options

Learn about Oracle CPQ Cloud Integration capabilities

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CONTENUTI

Introduction to Oracle CPQ Cloud

Why Business need CPQ Solution

Introduction Oracle CPQ Cloud

Oracle CPQ Cloud: Key Components

- Oracle CPQ Cloud: Capabilities
- Oracle CPQ Cloud Product Options
- Oracle CPQ Cloud for a Range of Businesses
- Oracle CPQ Cloud Product Options
- CPQ Platform (Enterprise): Features
- CPQ Mid-Market (Express CPQ): Features
- Oracle CPQ Cloud BMI and BMX capabilities
- Oracle CPQ Cloud Processes Overview
- Oracle CPQ Cloud Flow(s)
- Price and Discounting
- Workflow
- Approvals Workflow
- Proposal Generation
- DocuSign eSignature
- Integration
- Flexible Administration and Maintenance
- Oracle CPQ Cloud Users and Groups
 - Users
 - Types of Users
 - User Administration
 - Group
 - Group Administration
 - Delegated Approvers
 - eCommerce Users
- Oracle CPQ Cloud Partner Organizations
 - Overview of Partner Organizations
- Administration
 - Integration
 - Integration
 - Integration Technologies
 - ICS (Integration Cloud Service)
 - Interface Catalog
 - SOAP and Web Applications Integration
 - Rest APIs
 - CRM and ERP Integration
 - Security and Login Integration
 - Business Maintenance Administration
 - Data Tables
 - Bulk Upload/Download
 - File Manager
 - Formula Management
 - Administration Logs

Error Logs
General Site Options
Other Administration Utilities
Reporting
Overview of Reporting
Report Manager
Style sheet for Reports
Charts
Migration
Migration Center
Migration Packages
Rollbacks and Snapshots
Performing a Migration

Description:

The Introduction to Oracle CPQ Cloud course is designed to provide those new to CPQ Cloud with an overview of this

solution's business benefits and capabilities. Through functional demonstrations, you'll gain an understanding of the key

product features, product options, business processes, administration, integration capabilities, and the reporting capabilities of the CPQ Cloud solution.

You'll learn about the key features and functionality offered by the different modules within CPQ Cloud, including: Product Configuration, Guided Selling, Pricing, Discounting, Approvals Workflow, Quoting, and Reporting.

Learn To:

Key features and business benefits of CPQ Cloud

CPQ Cloud product options

CPQ Cloud processes

Integration capabilities of CPQ Cloud

Basic administration and maintenance functions within CPQ Cloud

Analytics and reporting capabilities within CPQ Cloud

Benefits to You

By taking this course, you'll gain an understanding of how you can leverage the capabilities of the CPQ Cloud solution to

improve the customer experience, close deals faster, use guided selling and product configurations to increase upsell and cross-sell opportunities, and ensure accuracy across quotes and orders.

Prezzi e corsi potrebbero subire variazioni; si consiglia di verificare sul sito www.novanext.it/training.